



State of California • Arnold Schwarzenegger, Governor  
State and Consumer Services Agency

**DEPARTMENT OF GENERAL SERVICES**  
**Procurement Division**

January 26, 2005

Mr. Jeff Gillen  
Trius Technologies, Inc.  
4700 Northgate Blvd. Suite 175  
Sacramento, CA 95834

**Subject: Trius Technologies, Inc.'s California Multiple Award Schedule (CMAS)**

**CMAS #3-05-70-2166A - Contract Term: January 26, 2005 through February 28, 2008**  
**GSA #GS-35F-0093N - Brand-Belden**  
**Brand-Berk-Tek**  
**Brand-Commscope**  
**Brand-Corning**  
**Brand-CPI**  
**Brand-Leviton**  
**Brand-Panduit**  
**Data Commun-Component**  
**Consulting-Telecom Sys Design**  
**Service-Telecommun Cabling**

The State of California is pleased to accept your firm's offer to establish a California Multiple Award Schedule (CMAS) contract, which we have assigned the above CMAS contract number for the term identified on page one of the contract. This contract number must be shown on each invoice rendered. Additionally, this letter shall not be construed as a commitment to purchase any or all of the State's requirements from your firm.

Agencies may procure their products and/or services from your firm during the term of this contract. This acceptance letter, the attached CMAS contract pages including ordering instructions and special provisions as well as CMAS Terms and Conditions, and the applicable product/services catalog or listing shall be considered part of the CMAS contract.

It is your firm's responsibility to furnish, upon request, copies of the CMAS contract to state and local agencies. A complete CMAS contract includes the following: **1) CMAS cover pages** (signature page, ordering instructions and special provisions as prepared by the CMAS Unit), Std. 204 Payee Data Record, and any attachments or exhibits as prepared by the CMAS Unit, **2) CMAS Terms and Conditions**, **3) Federal terms and conditions**, and **4) product/service listing and prices** (if not already included in the aforementioned). The CMAS Unit strongly recommends to all government agencies to place orders with suppliers who provide ALL of the contract elements described above.

**THE FIRST QUARTERLY REPORT DUE FOR THIS CONTRACT IS Q1-2005 (JANUARY-MARCH),  
DUE BY APRIL 15, 2005.**

Contractors are required to submit a detailed report quarterly (refer to CMAS Terms and Conditions, General Provision, Paragraph 59) to the **DGS Procurement Division, CMAS Unit, 707 Third Street, 2nd Floor, West Sacramento, CA 95605-2811, Attention: Quarterly Report Processing**. A separate report is required for each contract, as differentiated by alpha suffix and shall include the activity of the contractor's respective authorized CMAS resellers when applicable. This report is required within two weeks after the end of March, June, September, and December of each calendar year. A report is required even when there is no activity.


To facilitate collection of administrative fees, copies of local government agency purchase orders must accompany the CMAS quarterly report. This new requirement is effective beginning the second quarter of 2005, for reports due in the CMAS office within two weeks after the end of June 2005.

If your firm has an electronic Bulletin Board System (BBS) available to state departments for on-line inquiry of current catalog or listing updates, or your catalog(s) or listing(s) are available on CD ROM, please inform our agencies of how they may avail themselves of these options.

Upon award of your CMAS Contract, a "Tool Kit" is available for your use in marketing your products and/or services to state and local government agencies, school districts, utilities and other entities authorized to expend public funds. The Tool Kit can be accessed through the CMAS website at [www.dgs.ca.gov/pd](http://www.dgs.ca.gov/pd) by selecting CMAS; Contractors/Suppliers; CMAS Marketing Tool Kit. The CMAS logo icons "Approved CMAS Contractor" which are only available to approved CMAS contract holders for display at conferences or on other marketing material. A login and password is required in order to download the logo. At the prompt, enter the login: "cmassupplier" and the password: "cmas010194". If you need assistance during this process, please call me.

We remind you that prior approval is required from the state for all news releases regarding this contract. Also, it is not acceptable to include any products or services on CMAS which are not approved for the federal GSA award schedule (or other base contract) referenced in your CMAS contract.

Should you have any questions, please contact me at 916/375-4387. Thank you for your continued cooperation.



CYNTHIA OKOROIKE, Program Analyst  
California Multiple Award Schedules Unit

Attachments